



More than
17 countries | 35 companies



PRESENTATION OF THE GROUP



Founded in 1998 by Mr. Papa Pathé DIONE, SUNU Group is present in 17 Sub-Saharan African countries with more than thirty companies.

SUNU Group is made up of different strategic business units:



SINCE 1998

17 AFRICAN COUNTRIES

9 LIFE COMPANIES

17 NON-LIFE COMPANIES

1 BANK

8 OTHER COMPANIES

KEY EVENTS STRATEGIES & RESTRUCTURINGS



ACQUISITIONS

● The Allianz Group has officially sold its subsidiary Allianz Congo to SUNU Group which will become SUNU Assurances IARD Congo in 2022.

● In Central African Republic, the remaining 44.17% of the shares of former Allianz Centrafrique have been fully taken over by SUNU Group.

CREATION

On June 23, 2021, SUNU Group created SUNU Assurances Mauritanie with a capital distributed as follows: 55% for SUNU Participations and 45% for private Mauritanian partners, including the AON Group. The approval was obtained in early 2022, and the Managing Director of the company is Mr. Djibril DIA.



EXIT

SUNU Group has sold all of its shares (45%) in the capital of Raynal Assurances IARD Burkina Faso to the Burkinabe shareholders supported by the pan-African investment and financial services platform AfricInvest Financial Inclusion Vehicle "AfricInvest-FIVE".

REORGANISATION

● A reorganisation of the management of SUNU Group's area of operation has been carried out with the creation of five (5) zones as follows:

1- Non-CIMA zone | Nigeria, Ghana, Liberia, DRC Guinea, Mauritania | Manager: Mr. Karim-Franck DIONE

2- CEMAC zone | Cameroon, Gabon, Central African Republic | Manager: Mr. Dimitri IRIYE

3- East WAEMU Zone | Niger, Togo, Benin Acting Manager: Mr. Joël AMOUSSOU

4- West WAEMU zone | Senegal, Mali, Burkina Faso Acting Manager: Mr. Mohamed BAH

5- Zone of Côte d'Ivoire | Interim management ensured by Mr. Joël AMOUSSOU for SUNU Assurances Vie Côte d'Ivoire Interim management ensured by Mr. Mohamed BAH for SUNU Assurances IARD Côte d'Ivoire

● SUNU Services, a wholly-owned subsidiary of SUNU Participations, in charge of technical assistance and control of the Group's companies, has also been restructured with a new organisational chart distinguishing the central functions into three divisions:

- **Core Business Insurance** (Technical Department and Business Development Department) and **Business Support** (Communication Department, Accounting and Consolidation Department, Legal Department, Human Resources Department).

- **Internal Control** comprising the Audit Department and two new departments: "Actuarial Control Department" and "Risk, Permanent Control and Compliance Department".

- **IT and Digital** Department managed by the DOSITD (Organisation, Information Systems and Digital Transformation Department) which is the result of the merger of three Group Departments: Life IT, Non-Life IT and Digital Transformation.



● Launch of SCI SUNU Côte d'Ivoire, a real estate management company, like SCI SUNU Senegal.

● The GIE SUNU Business Côte d'Ivoire created in 2020 has launched its activities with the synergy in a first phase of the businesses directly linked to customer service: Communication, Marketing, Customer Relations.

The Digitass program was officially launched with the customer relations centre on the short number 1363 and the MySUNU subscription and account management platform giving access to the Futuris education product and the Clic@uto automobile product.

APPOINTMENTS

● **Managing Directors**

- **Mr. Gildas N'ZOUBA** : SUNU Assurances Vie Côte d'Ivoire effective May 1, 2021

- **Mr. Habib DIA** : SUNU Assurances Libéria Ltd. effective June 1, 2021

- **Mr. Djibril DIA** : SUNU Assurances Mauritanie effective June 23, 2021

- **Mr. Thierry Brou KOUADIO** : SUNU Assurances IARD Congo effective November 5, 2021

● **Deputy Managing Directors**

- **Mr. Mohamed KABA** : SUNU Assurances IARD Guinée since April 1, 2021

- **Mrs Myriam TUHO** : ATTICA since April 1, 2021

- **Mrs Annabelle BONGO** : SUNU Assurances IARD Gabon since July 1, 2021

- **Mr. Alfred KPEMAVO** : SUNU Assurances IARD Bénin since October 6, 2021

● **Deputy Director**

Mr. Ibrahim COULIBALY : SUNU Assurances IARD Mali since April 1, 2021

KEY EVENTS

SPONSORSHIP OF ACTIVITIES & SOCIAL ACTIONS

GROUP

- In partnership with the Claire Amitié Foundation, contribution to the construction of a residence for young girls in Bouaké in Côte d'Ivoire, inaugurated on June 12, 2021.

BURKINA FASO

- Sponsorship of the "Semaine de l'architecte" in partnership with the Association of Architects of Burkina Faso (OAB) in February 2021.

- Sponsorship of the annual golf tournament on March 13 and 14, 2021.

- Sponsorship of the event "A Night at the Museum" in conjunction with the 27th edition of FESPACO (Pan-African Film and Television Festival of Ouagadougou) on October 17, 2021.

CAMEROON

Sponsorship in mid-April 2021 of the 1st edition of the SANAGA MAPUBI Forum (FOSAMA), a private initiative to gather actors of sustainable development and promote "Made in Cameroon".

CENTRAL AFRICA

- Sponsorship of the international day of the French language in partnership with Alliance Française de Bangui on March 20, 2021.

- Sponsorship of the African and Afro-descendant film festival "Bangui fait son cinéma" at the end of November 2021.

CÔTE D'IVOIRE

- Contribution of a laboratory room to the Treichville University Hospital, inaugurated on April 29, 2021.

- Sponsorship of the National Basketball Championship Finals on June 26 and 27, 2021.

- Donation of 200 school kits and 200 insurance policies in partnership with the association "Les Winners" on October 10, 2021 to disadvantaged children.



- Sponsorship of the 9th edition of the CGECI Academy (Confédération Générale des Entreprises de Côte d'Ivoire - Patronat ivoirien), on October 28 and 29, 2021.

- Sponsorship of the national days for the fight against stroke, in partnership with the NGO "AVC Espoir" on October 29 and 30, 2021.

- Sponsorship of the 11th Africa Economy Builders Awards on June 17, 2021 at Latrille Events in Abidjan, Côte d'Ivoire.



GABON

Awareness, prevention, counselling and voluntary screening day for breast and cervical cancer (Pink October) on October 22, 2021 and awareness day for male cancers on November 19, 2021 (Blue November) with the participation of the Minister of Health.

GUINEA

Participation in the 3rd edition of the Conakry International Fair, a trade fair gathering all economic operators from Guinea and abroad from December 16, 2021 to January 9, 2022.

MALI

Donation of waste bins to hospitals as part of the fight against Covid 19 in June 2021.



DEMOCRATIC REPUBLIC OF CONGO

Sponsorship of the "Women's Village 2021", the largest commercial and exhibition platform in the DRC on March 27 and 28, 2021.

SENEGAL

Sponsorship of the national celebrations of the Magal and Gamou 2021 in September and October 2021.

TOGO

Participation in the 7th edition of the Africa Togo 2021 meetings, a business event promoting financial projects, from November 30 to December 2, 2021.

KEY EVENTS

PARTNERSHIPS & PROXIMITY ACTIONS

GROUP

Official launch of the Group's digitalisation program (DIGITASS) and the business synergy EIG (SUNU Business) in Côte d'Ivoire during a cocktail reception on December 16, 2021.

BENIN

Communication campaign in partnership with Quotto, a company that designs and distributes stand-alone solar equipment kits, in July 2021.

BURKINA FASO

- Partnership between Société Générale Burkina Faso and SUNU Assurances Vie Burkina Faso for the marketing of Quietis and Certicompte products: launch of the two bancassurance products on Thursday March 11, 2021.

- "Kiff Tes Vacances" 2021 campaign, internship recruitment caravan 2021 with internships for 600 young graduates selected for the cities of Ouagadougou, Koudougou and Bobo Dioulasso, from July to September 2021.

CAMEROON

Orange AFF campaign in partnership with Orange Cameroon for the marketing of the Funeral Assistance offer via Orange Money in September 2021.

GABON

Communication campaign in October 2021 on the Auto connectée product, with the partner TOUREX Corporate, which enables the geo-location of the vehicle, remote management of the start-up device in the event of theft and the benefit of 24/7 assistance, as well as other services.

GHANA

Launch of Ezisure campaign in June 2021, a mobile/digital sales channel on WhatsApp and Telegram designed to make it easy for customer to subscribe, renew and manage account.



NIGER

Launch of the SAWKI KONZO project in September 2021 in partnership with Niger Poste to market the Sponsored Account product.

SUNU BANK TOGO

Communication campaign in October 2021 in partnership with the car dealer CFAO Motors to enable clients to acquire a new car.

PUBLIC RELATIONS & DISTINCTIONS

GROUP

- Distinction of SUNU Group CEO Mr. Pathé DIONE, with the "Lifetime Achievement Award" during the 11th edition of the Africa Economy Builders Awards on June 17, 2021 at Latrille Events Abidjan.

- Interview of SUNU Group CEO Mr. Pathé DIONE, in the Financial Afrik magazine published in June 2021.



CAMEROON

Participation in a conference by Mrs. Nelly BAKANG, Managing Director of SUNU Assurances Vie Cameroun, on the role of insurance in the sustainability of projects during the 1st edition of the SANAGA MAPUBI Forum in April 2021.

CÔTE D'IVOIRE

Interview with the Managing Director of SUNU Assurances Vie Côte d'Ivoire, Mr. Gildas N'ZOUBA, in the magazine "PME Magazine" published in June 2021.

GUINEA

Participation in a webinar in partnership with Société Générale Guinée on August 3, 2021 with the intervention of Mr. Mandiaye GUEYE, Managing Director of SUNU Assurances in Guinea and Mr. Mohamed KABA, Deputy Managing Director of SUNU Assurances IARD Guinée on the theme: "The obligation to insure goods and merchandise upon import in Guinea".

DEMOCRATIC REPUBLIC OF THE CONGO

Interview of the Deputy Managing Director of SUNU Assurances IARD RDC, Mrs. Godelive de CORDIER OKIT'OTETE, in the Magazine "Ici Et Ailleurs" published on April 10, 2021.

TOGO

Interview of the Managing Director of SUNU Bank Togo, Mrs. Myriam ADOTEVI in the magazine "Togo First" published online on April 02, 2021.

CONSOLIDATED KEY FIGURES



31/12/2021

31/12/2020

Means	Thousands of euros	Millions of CFA francs	Thousands of euros	Millions of CFA francs	Variation
Equity	91,246	59,853	83,642	54,866	9.09%
With the group share	63,910	41,922	55,959	36,707	14.21%

Number of companies*	36	32	12.50%
With : Life	9	9	0%
Non-Life	17	15	13.33%
Other	10	8	25.00%
Average headcount**	4,156	4,081	1.84%

* Including non-insurance companies

** Only employees and sales staff

31/12/2021

31/12/2020

Activity	Thousands of euros	Millions of CFA francs	Thousands of euros	Millions of CFA francs	Variation
Turnover	357,047	234,207	315,003	206,628	13.35%
With : Life	191,610	125,688	173,106	113,550	10.69%
Non-life	154,062	101,058	131,922	86,535	16.78%
Bank (GNP*)	11,149	7,313	9,971	6,540	11.81%
Other Activities	226	148	4	2	6002.33%
Net profit	19,144	12,558	8,389	5,503	128.22%
With group share	15,792	10,359	5,053	3,315	212.50%
ROE** (Group share)	32.82%		9.93%		230.60%

* Net Banking Income

** Return On Equity

31/12/2021

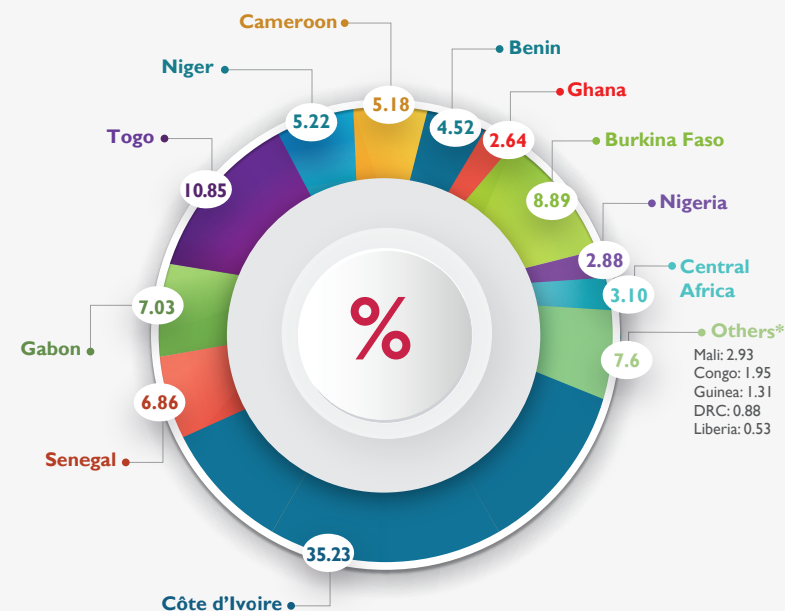
31/12/2020

Investments	Thousands of euros	Millions of CFA francs	Thousands of euros	Millions of CFA francs	Variation
Bonds	201,420	132,123	168,693	110,655	19.40%
Shares	158,649	104,067	172,166	112,934	-7.85%
Real Estate	92,147	60,445	70,090	45,976	31.47%
Loans	42,919	28,153	39,027	25,600	9.97%
Cash and cash equivalents	370,024	242,720	341,326	223,895	8.41%
Total	865,159	567,507	791,301	519,060	9.33%

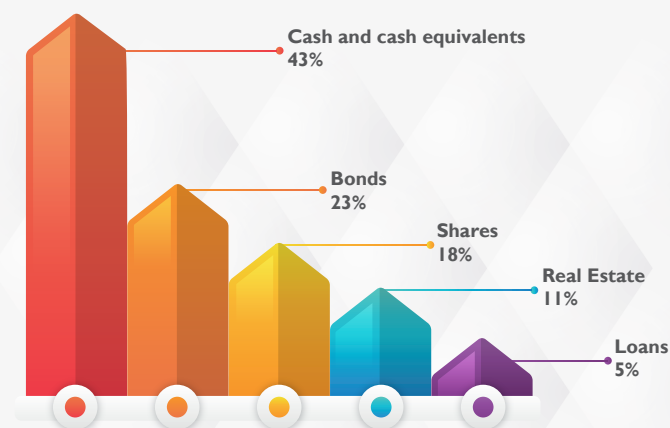
CONSOLIDATED KEY FIGURES



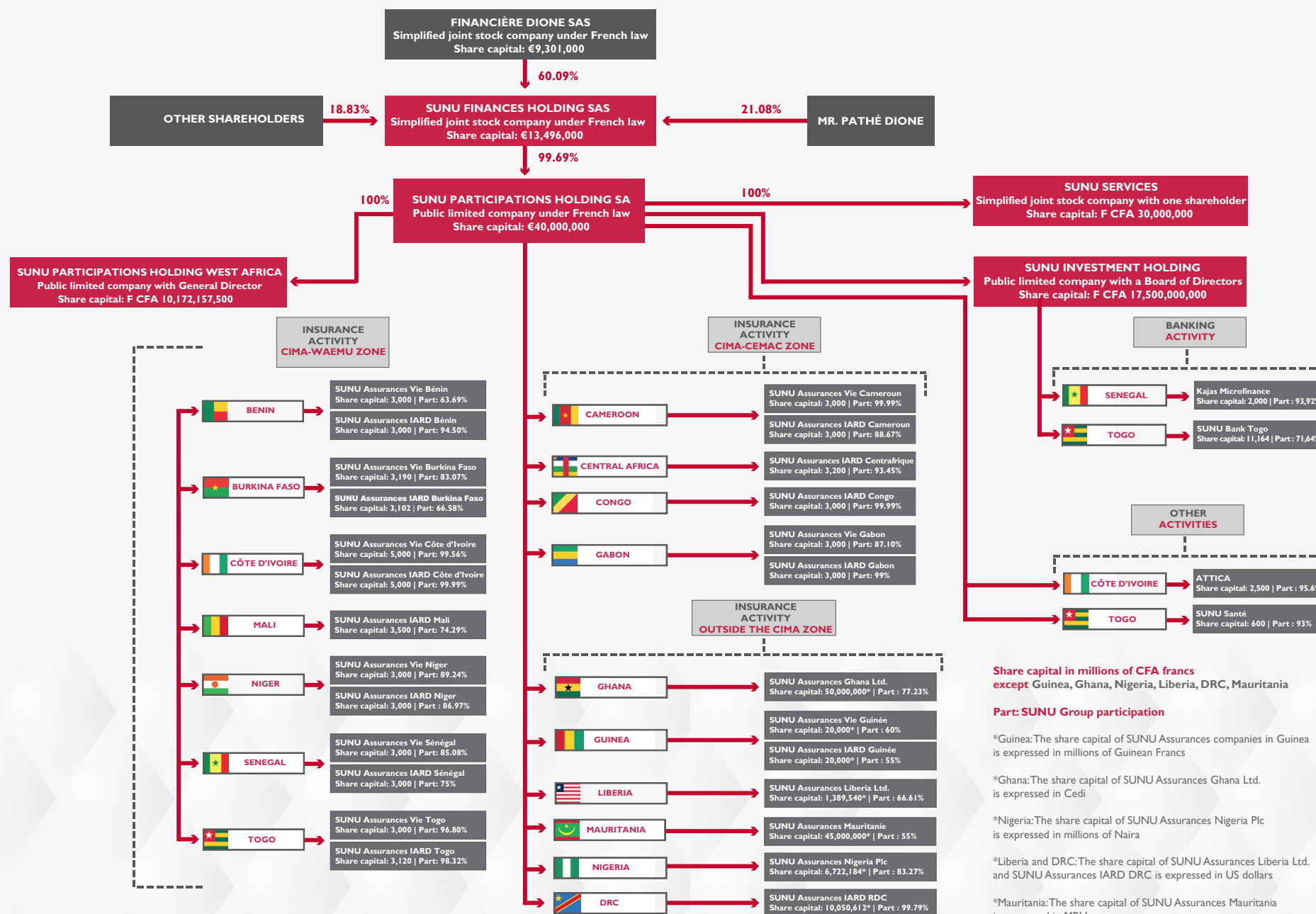
BREAKDOWN OF TURNOVER BY COUNTRY



BREAKDOWN OF ASSETS UNDER MANAGEMENT



SIMPLIFIED ORGANISATION CHART



Share capital in millions of CFA francs except Guinea, Ghana, Nigeria, Liberia, DRC, Mauritania

Part: SUNU Group participation

*Guinea: The share capital of SUNU Assurances companies in Guinea is expressed in millions of Guinean Francs

*Ghana: The share capital of SUNU Assurances Ghana Ltd. is expressed in Cedi

*Nigeria: The share capital of SUNU Assurances Nigeria Plc is expressed in millions of Naira

*Liberia and DRC: The share capital of SUNU Assurances Liberia Ltd. and SUNU Assurances IARD DRC is expressed in US dollars

*Mauritania: The share capital of SUNU Assurances Mauritania is expressed in MRU

LES CONTACTS FILIALES



 **Benin**
SUNU Assurances Vie Bénin
 Place du Souvenir
 08 BP 70 Cotonou
 Phone: (+229) 61 13 33 33
 E-mail: benin.vie@sunu-group.com

SUNU Assurances IARD Bénin
 Lot 610 Parcelle ZB Patte d'Oie
 Cadjeoun, Cotonou
 Phone: (+229) 21 31 67 35/21 31 70 87/88
 E-mail: benin.iard@sunu-group.com

 **Burkina Faso**
SUNU Assurances Vie Burkina Faso
 Avenue Houari Boumédiène
 15 BP 130 Ouagadougou 15
 Phone: (+226) 25 33 37 11
 E-mail: burkinafaso.vie@sunu-group.com

SUNU Assurances IARD Burkina Faso
 99 Avenue de l'UEMOA
 01 BP 398 Ouagadougou 01
 Phone: (+226) 25 32 82 00
 E-mail: burkinafaso.iard@sunu-group.com

 **Cameroon**
SUNU Assurances Vie Cameroun
 291 Boulevard de la liberté, Akwa
 Immeuble la Rotonde, 6th floor - BP 2153 Douala
 Phone: (+237) 233 42 12 46
 E-mail: cameroun.vie@sunu-group.com

SUNU Assurances IARD Cameroun
 1149 Boulevard de la République
 Bali, BP 3049 Douala
 Phone: (+237) 233 42 84 80
 E-mail: cameroun.iard@sunu-group.com

 **Central Africa**
SUNU Assurances IARD Centrafrique
 Boulevard du Général de Gaulle
 BP 343 - 896, Bangui
 Phone: (+236) 21 61 31 02 / 21 61 66 35
 E-mail: centrafrigue.iard@sunu-group.com

 **Congo**
SUNU Assurances IARD Congo
 Immeuble Elikia - 17 rue de l'hôtel de Ville
 BP 340 Pointe-Noire
 Tél.: (+242) 05 601 12 00
 E-mail: congo.iard@sunu-group.com

 **Côte d'Ivoire**
SUNU Assurances Vie Côte d'Ivoire
 9 Avenue Houdaille, Plateau
 01 BP 2016 Abidjan 01
 Phone: (+225) 27 20 31 04 00
 E-mail: cotedivoire.vie@sunu-group.com

SUNU Assurances IARD Côte d'Ivoire
 Immeuble SUNU, Avenue Botreau Roussel
 Plateau - 01 BP 3803 Abidjan 01
 Phone: (+225) 27 20 25 18 18
 E-mail: cotedivoire.iard@sunu-group.com

SUNU Services
 Immeuble SUNU, Avenue Botreau Roussel
 Plateau - 01 BP 3803 Abidjan 01
 Phone: (+225) 27 20 25 34 34

SUNU Investment Holding SA
 Immeuble SUNU, Avenue Botreau Roussel
 Plateau - 01 BP 3803 Abidjan 01
 Phone: (+225) 27 20 25 34 34

ATTICA
 Immeuble SUNU, Avenue Botreau Roussel
 Plateau - 01 BP 3803 Abidjan 01
 Phone: (+225) 27 20 25 34 34

 **Gabon**
SUNU Assurances Vie Gabon
 Avenue du Colonel Parant
 BP 2137 Libreville
 Phone: (+241) 01 74 34 34
 E-mail: gabon.sunuvie@sunu-group.com

SUNU Assurances IARD Gabon
 Avenue du Colonel Parant
 BP 915 Libreville
 Phone: (+241) 01 74 36 92
 E-mail: gabon.sunuiard@sunu-group.com


 **Ghana**
SUNU Assurances Ghana Ltd.
 C70/140 George Bush Highway (NI)
 Dzorwulu, Accra
 Phone: (+233) 302 770 548 / 302 769 542
 E-mail: ghana@sunu-group.com

SUBSIDIARIES CONTACTS





 **Guinea**
SUNU Assurances Vie Guinée
 Immeuble KALETA - Rue KA 050 - Teminetaye
 commune de Kaloum - BP 1618 Conakry
 Phone: (+224) 666 10 10 27
 E-mail: guinee.vie@sunu-group.com

SUNU Assurances IARD Guinée
 Immeuble KALETA - Rue KA 050 - Teminetaye
 commune de Kaloum - BP 1618 Conakry
 Phone: (+224) 666 10 10 27
 E-mail: guinee.iard@sunu-group.com


 **Liberia**
SUNU Assurances Libéria Ltd.
 Blue Diamond Building, 19th Street Sinkor,
 Tubman Blvd - Monrovia, Libéria
 Phone: (+231) 881 739 641
 E-mail: liberia@sunu-group.com


 **Mali**
SUNU Assurances IARD Mali
 Immeuble SUNU, 560 avenue de la Nation
 BP E 4447 Bamako
 Phone: (+223) 20 22 08 02 / 20 22 62 00
 E-mail: mali.iard@sunu-group.com

 **Mauritania**
SUNU Assurances Mauritanie
 Immeuble BNM, Avenue Gamal Abdel Nasser
 BP 614 et 291 - Nouakchott
 Phone: (+222) 45 25 27 86
 E-mail: mauritanie.sunu@sunu-group.com

 **Niger**
SUNU Assurances Vie Niger
 216, rue de Kalley, BP 423 Niamey
 Phone: (+227) 20 73 41 75
 E-mail: niger.vie@sunu-group.com

SUNU Assurances IARD Niger
 216, rue de Kalley, BP 11935 Niamey
 Phone: (+227) 20 73 54 06
 E-mail: niger.iard@sunu-group.com


 **Nigeria**
SUNU Assurances Nigéria Plc
 SUNU Place Plot 1196 Bishop Oluwole Street
 Off Akin Adesola Road, Victoria Island, Lagos
 P.O Box 1514, Marina, Lagos
 Phone: (+234) 280 20 12
 E-mail: nigeria@sunu-group.com

 **DRC**
SUNU Assurances IARD RDC
 47 avenue Ngongo Lutete, Gombe, Kinshasa
 Phone: (+243) 850 184 444
 E-mail: rdc.iard@sunu-group.com

 **Senegal**
SUNU Assurances Vie Sénégal
 1, rue Ramez Bourgi
 BP 182 Dakar
 Phone: (+221) 33 889 00 40
 E-mail: senegal.vie@sunu-group.com

SUNU Assurances IARD Sénégal
 1, rue Ramez Bourgi
 BP 50184 Dakar
 Phone: (+221) 33 889 62 00
 E-mail: senegal.iard@sunu-group.com

KAJAS Microfinance
 1, rue Ramez Bourgi
 BP 45191 Dakar
 Phone: (+221) 33 842 18 50
 E-mail: info@kajasmf.com
 Website: www.kajasmf.com

 **Togo**
SUNU Assurances Vie Togo
 Immeuble SUNU 812 bvd du 13 Janvier
 BP 2680 Lomé
 Phone: (+228) 22 21 36 56
 E-mail: togo.vie@sunu-group.com

SUNU Assurances IARD Togo
 Immeuble SUNU 812 bvd du 13 Janvier
 BP 495 Lomé
 Phone: (+228) 22 21 10 33
 E-mail: togo.iard@sunu-group.com

SUNU Santé
 Immeuble SUNU 812 bvd du 13 Janvier
 07 BP 7022 Lomé
 Phone: (+228) 22 20 12 57
 E-mail: sunu.sante@sunu-group.com

SUNU Bank Togo
 Immeuble SUNU Bank
 23 avenue Kleber Dadjo - Hanoukopé
 01 BP 904 Lomé 01
 Phone: (+228) 22 21 20 47
 E-mail: togo.bank@sunu-group.com



SUNU Participations Holding SA

A French limited company with a capital of €40,000,000 fully paid up

Head Office: 48 Ter Rue Delerue 94100 Saint-Maur des Fossés - France

Phone: (+33) 1 48 86 62 66 / **E-mail:** sunu.participations@sunu-group.com

R.C.S. Créteil 524 499 886

www.sunu-group.com